## Company profile

## Sector: Technical wood

## Joint pavilion , Nantes - France

## www.timbershow.com

## Date: 01. – 03. June 2022

## Company contact details

|  |  |
| --- | --- |
| Company, legal name |  |
| Location |  |
| Contact person |  |
| Email |  |
| Phone |  |
| Website |  |

## Company background information

|  |  |  |  |
| --- | --- | --- | --- |
| Legal structure |  | Year of foundation |  |
| Ownership  (private / public) |  | % private ownership |  |
| Ownership (local/international) |  | % local ownership |  |
| Total number of employees: |  | * Administration * Engineers * Production |  |
| Property / land total (m2) |  | Production area (m2): |  |
| Warehouse (m2): |  |

Production

|  |  |  |  |
| --- | --- | --- | --- |
| Total production capacity (m3/m2/pieces) |  | % of capacity in production now |  |
| Key product n°1 |  | % of total sales |  |
| Key product n°2 |  | % of total sales |  |
| Key product n°3 |  | % of total sales |  |
| Key products for export |  | Volume per month / per year |  |
| Main timber species used |  | Source of timber (local, import) |  |
| Main derived timber products used (plywood, MDF) |  | Source of derived timber products (local, import) |  |
| Certified timber / derived timber products (FSC, PEFC, SVLK, other) |  | Timber / derived timber products of sustainably managed forests |  |
| Other materials used (fittings, glass, metal) |  | Source of other materials used |  |
| Equipment, machines, technology (new, adapted, outdated) |  | Participation in other sales promotion programmes (EU, USA) |  |

## Sales and Marketing

|  |  |  |  |
| --- | --- | --- | --- |
| Sales turnover 2021 (€) |  | Sales development 2019-2021 |  |
| Main countries for export (present, future) |  | | |
| Export to EU / Switzerland (%) or export volume |  | | |
| Standards and Certifications (ISO, CoC, FSC etc.) |  | | |
| Trade fair experience as exhibitor (and if with PKRS or on their own) |  | | |
| Major challenges for the company & Consultancy needs |  | | |
| Future development of the company: Vision, Plans, Export markets |  | | |

Kontakt

PKRS - Lazo Šinik, Sekretar udruženja za šumarstvo i drvopreradu.

[lazos@komorars.ba](mailto:lazos@komorars.ba)

PKRS – Gordana Višekruna

[gordanas@komorars.ba](mailto:gordanas@komorars.ba)